



## The Power of Leaders

PIK815-0626 SPN-M-1



**WESTMINSTER**  
BUSINESS COUNCIL

<b>Place:</b>	Madrid	<b>Venue:</b>	Hotel Emperador (Gran Via 53 - 28013 Madrid - SPAIN) - TBC	
<b>Start Date:</b>	22-06-2026	<b>End Date:</b>	26-06-2026	<b>PPP:</b> £4550



## **The Power of Leaders**

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**If you can't train them,  
you can't blame them!**

### Short Description:

The "Power of Leaders" training program is a comprehensive initiative aimed at empowering participants to become effective leaders within their fields. This program equips individuals with essential knowledge, skills, and the right mindset necessary for leadership success. It focuses on developing a strong foundation in leadership principles that can be applied in various contexts. Participants engage in a blend of theoretical insights and practical exercises, allowing them to immerse themselves in different aspects of leadership. The curriculum covers critical topics such as influence, decision-making, and team dynamics. This multifaceted approach ensures that learners not only understand the concepts but also how to implement them effectively. Through experiential learning, participants have the opportunity to apply their knowledge in real-world scenarios. This hands-on experience fosters confidence and prepares individuals to navigate the complexities of leadership challenges. By the end of the program, participants are better equipped to lead with impact and inspire others in their respective domains.

### Course Overview:

#### **COURSE OBJECTIVES**

**At the end of this program, participants will be able to:**

- Differentiate between leadership and management.
- Identify their leadership philosophies and strengths through self-evaluations.
- Analyse various leadership theories, emphasizing situational leadership.
- List the core skills of emotional intelligence (EI).
- Explain the functions of a leader as a delegator.
- Describe the role of a leader as a change agent.
- Integrate learned concepts to enhance their leadership practices.

**Phone:** (00 44) 208-0900-865 / **Mob.:** (00 44) 757-722-6724 (+WhatsApp) / **Mail:** info@piklondon.com / **Web:** www.piklondon.com

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## TARGET AUDIENCE

- Mid to Senior-level Managers.
- Aspiring Leaders.
- Emerging Leaders.
- Professionals seeking to enhance their leadership skills.
- Employees interested in personal growth.
- Employees interested in professional growth.
- Individuals focused on leadership development.

## Program Outline:

### DAY 1: Characteristics of Outstanding Leaders

1. Question the status quo and challenge existing norms.
2. Motivate others by presenting a clear and inspiring vision.
3. Lead by example to demonstrate desired behaviours.
4. Empower individuals to take initiative and act.
5. Foster a supportive environment while exploring the nature versus nurture debate.

### DAY 2: The Leadership Journey and Situational Leadership

1. Review of key leadership theories (Trait theories, Behavioural theories, the Leadership Grid).
2. Insights into situational leadership through both theory and simulation.
3. Levels of maturity and development applicable in various situations.
4. Determining the connection between maturity levels and leadership styles.
5. Groups activity.

### DAY 3: The Emotionally Intelligent Leader

1. Overview of Emotional Intelligence (EI) and its significance in personal and professional settings.
2. Understanding the intrapersonal and interpersonal dimensions of EI.
3. Distinguishing between Emotional Quotient (EQ) and Intelligence Quotient (IQ) in terms of their definitions and implications.
4. Applying the EI competency framework to enhance emotional skills and awareness.
5. Real-world examples and collaborative brainstorming

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## **DAY 4: Leadership, Delegation, and Empowerment**

- Clarifying the definition of delegation, its goals, and essential rules.
- Reasons why delegation is often avoided in various contexts.
- Creating a set of guidelines for effective delegation practices.
- Investigating prevalent decision-making styles in the Gulf region.
- Defining empowerment and emphasize its significance in organisational settings.

## **DAY 5: The Leader as a Change Catalyst**

- Recognising the key characteristics that define change.
- Investigating Kotter's eight-step model for effectively managing change.
- Identifying sources of resistance to change within an organisation.
- Addressing and manage resistance to facilitate a smoother transition.
- Case-Study.