



## **PSDM (Problem Solving & Decision Making) for Managers & Leaders**

PIK829-0626 TRK-IST-1



<b>Place</b>	: Istanbul	<b>Venue</b>	: Levni Hotel (Hoca Pa?a, Mahallesi, Ankara Cd. No:12, 34110 Fatih/?stanbul, TURKEY) - TBC		
<b>Start Date</b>	: 15-06-2026	<b>End Date</b>	: 19-06-2026	<b>PPP</b>	: £4350



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**If you can't train them,  
you can't blame them!**

### Short Description:

In the business world, the ability to solve problems and make decisions is crucial for navigating challenges and determining effective solutions. These processes are grounded in critical thinking, which involves the evaluation of information and logical analysis. To ensure that organisations can operate efficiently, it is essential for leaders to cultivate skills that allow them to systematically identify issues, explore potential remedies, and select the most advantageous course of action. The successful resolution of problems can lead to improved organisational performance and productivity. This training program is specifically designed to equip future leaders with the tools and techniques necessary for effective problem-solving and decision-making (PSDM). By engaging in exercises that emphasise logical reasoning and analytical skills, participants will learn to approach challenges methodically. They will be trained to assess various outcomes critically, ensuring they consider all relevant factors before arriving at conclusions. This structured approach to problem-solving fosters a deeper understanding of organisational dynamics and enhances participants' overall decision-making capabilities. Ultimately, by enhancing their problem-solving and decision-making skills, participants will be better prepared to contribute to the success of their organisations. The training will empower them to tackle complex challenges with confidence and clarity. As they apply these refined skills in real-world scenarios, they will facilitate innovative solutions that drive organisational growth and sustainability. This program not only fosters individual development but also promotes a culture of informed decision-making within organisations.

### Course Overview:

#### COURSE OBJECTIVES

By the end of this program, participants will be able to:

- Utilise psychological models to enhance problem-solving skills.
- Improve decision-making through strengthened creative thinking.
- Enhance logical thinking for more effective decision processes.
- Implement structured problem-solving techniques in workplace decisions.
- Identify and challenge mental barriers that affect decision quality.
- Foster an environment of creativity and collaboration within teams.
- Lead strategic decision-making initiatives effectively.

### TARGET AUDIENCE

- Managers.
- Supervisors.
- Team leaders.
- Department heads.
- Leaders aiming to enhance productivity.
- Professionals overseeing departmental operations.

### Program Outline:

**Phone:** (00 44) 208-0900-865 / **Mob.:** (00 44) 757-722-6724 (+WhatsApp) / **Mail:** info@piklondon.com / **Web:** www.piklondon.com  
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## COURSE OUTLINES

### DAY 1: Understanding the Psychology Behind PSDM

1. Introduction to psychological theories relevant to PSDM.
2. The impact of personal values on decision-making processes.
3. Psychological profiles & their effect on lateral thinking.
4. Exploration of self-awareness & individual problem-solving styles.
5. Utilising collaborative methods to boost lateral thinking.

### DAY 2: Cultivating Decision-Making Abilities

1. The split-brain theory & its role in effective decision-making.
2. Fostering openness to innovative ideas in the decision-making process.
3. Encouraging flexibility & adaptability in ideas within teams.
4. The creative problem-solving journey for both individuals & groups.
5. Implementing the IDEAL framework for problem-solving.

### DAY 3: Executing Effective Decision-Making in Professional Settings

1. The significance of nurturing creative problem-solving for ongoing organisational advancement.
2. Strategies for pinpointing & removing obstacles to creativity in problem-solving.
3. Distinguishing between convergent & divergent thinking techniques.
4. Enhancing problem-solving skills through divergent thinking methods.
5. Applying SCAMPER techniques to discover innovative solutions & enhance decision-making.

### DAY 4: Overcoming Mental Barriers in Decision-Making

1. Questioning self-imposed constraints & limiting thought patterns.
2. Broadening creative thinking through unconventional problem-solving strategies.
3. Techniques for securing stakeholder support for decision-making projects.
4. Instruments for assessing & refining innovative concepts for execution.
5. Group activity.

### DAY 5: Leadership & Collaborative Problem-Solving

1. The necessity of aligning decision-making with the organisation's mission & strategic goals.
2. Methods for promoting proactive & self-directed problem-solving initiatives.
3. Encouraging informal innovation & nurturing a creative culture.
4. Improving organisational communication for enhanced problem resolution.
5. Steps involved in creating a structured personal action plan for leadership & decision-making.